

Compaq Launches Notebook Network Program to Help Educators Expand the Reach of Teaching and Learning

HOUSTON--(BUSINESS WIRE)--Jan. 29, 1999--Addressing the growing need of educators to incorporate portable technology into schools, Compaq Computer Corporation (NYSE: CPQ) today announced the Compaq Notebook Network program, offering a unique suite of products and services to assist U.S. K-12 schools and higher education institutions in planning and implementing notebook computing initiatives. Designed to help educators create teaching and learning programs for the classroom and beyond, the Compaq Notebook Network program offers one source for the products and services that address each stage of an anytime, anywhere learning program.

"Successfully implementing technology in education involves more than simply putting a computer in the hands of each student," said Gary Stauch, Director of Education, Compaq Computer Corporation. "The Compaq Notebook Network program integrates comprehensive technology services and support, from IT assessment and planning to financing, professional development and deployment--providing educators with one-stop shopping including the notebook computer so that they are prepared for their computing needs today and well into the future."

Compaq's Notebook Network Program

Schools are looking for ways to change the learning paradigm and enhance the faculty-student relationship. A school's investment in a notebook initiative in which a notebook computer is provided to every student, faculty and staff member gives all students more experience using technology and accelerates the integration of technology into the curriculum, ultimately driving down the costs of delivering education. Compaq's Notebook Network is the ideal step-by-step solution for educators who are grappling with the difficulties of designing and establishing an anytime, anywhere learning program. The Compaq Notebook Network program incorporates Compaq products, services and solutions to address each phase of a notebook computer program. Compaq's Notebook Network Program includes:

--Self-Assessment and Planning Tools - Consultative services from Compaq and Compaq Certified Education Partners offer educators local contacts before, during and after the program has been implemented, with the expertise and direction needed to develop a notebook program. Educators can also log onto Compaq's TechBuilder web site, Compaq's unique standards-based technology planning tool, located at www.compaq.com/education/techbuilder.

--Professional Development - Targeted courses delivered through Compaq's advanCE professional development program feature topics on maximizing technology for teaching and learning. advanCE courses are available through a variety of means including online, on-site instruction, or from CD-ROM.

--Financing and Distribution - Compaq offers schools and educators the choice and flexibility they need to execute a portable learning solution. EduFlex financing and a flexible distribution program permitting computers to be shipped to schools or directly to homes allow educators to choose the options that best meet their needs.

--Manageable Notebook PCs - Offering an exceptional blend of manageability and portability, Compaq Armada notebooks are ideal for school districts and campuses that are instituting a notebook program.

Educators have a choice of three Armada notebooks: the Compaq Armada 1500C/266; the Compaq Armada 1500C/300 and the Compaq Armada 1750. Each notebook PC purchased through the Compaq Notebook Network program comes equipped with an integrated modem and a carrying case.

--Software Product Bundles - As part of Compaq's Notebook Network Program, Compaq offers a unique software bundle including virus protection software, Microsoft Office and education's favorite multimedia authoring software, HyperStudio from Roger Wagner Publishing. The Compaq Notebook Network program also provides end-user training for Microsoft Office and Internet Service Provider (ISP) support to help educators and students connect to the Internet from home.

--Networking Expertise and Equipment - Compaq offers a comprehensive line of networking products designed to build or complete a school's network infrastructure, including Compaq Communication servers designed specifically to meet the specifications for e-rate funding.

--Service and Support Programs - Recognizing the unique technology needs of educators, Compaq's Notebook Network ensures that educators will have service and support to keep their program running 24 hours a day, seven days a week. Compaq's Notebook Network provides "loaner" notebook computers for repair emergencies to qualified education institutions. Compaq's unique two business day mail-in service and three-year limited warranty (a) covers notebook PCs purchased through Compaq's Notebook Network program.

Availability

Beginning March 1, 1999, educators may contact Compaq by calling 1-800-88-TEACH or their local Compaq Certified Education Partners to discuss their specific needs and begin taking advantage of the Compaq Notebook Network. Educators may also send email to NotebookNetwork@Compaq.com. More information about Compaq in education may be found at www.compaq.com/education.

Compaq Company Background

Founded in 1982, Compaq Computer Corporation is a Fortune Global 100 company. Compaq is the second largest computer company in the world and the largest global supplier of personal computers. Compaq develops and markets hardware, software, solutions and services, including industry-leading enterprise computing solutions, fault-tolerant business-critical solutions, networking and communication products, commercial desktop and portable products and consumer PCs. The company is an industry leader in environmentally friendly programs and business practices. Compaq products are sold and supported in more than 100 countries through a network of authorized Compaq marketing partners.

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